



IIM Lucknow Enterprise Incubation Center INDIAN INSTITUTE OF MANAGEMENT LUCKNOW

NOIDA Campus @B1, Institutional Area, Sector 62, NOIDA- 201307

VACANCY NOTIFICATION

(CALL FOR APPLICATIONS)

Subject - Recruitment for the position of Managing Director for IIML- Incubator

IIML-Incubator is sponsored & hosted Organization by IIM Lucknow (internationally reputed business school in India), supported by NSTEBD, DST, GOI and UP Government.

IIML- Incubator invites applications from the interested and eligible candidates for the selection of one position of Managing Director, IIML EIC (for both the campuses), initially for a period of 2 years, which maybe considered further for extension or regularization as per the performance, need and policy of IIML-Incubator.

Post- Managing Director (MD), IIML EIC

Compensation: Appropriate compensation will be provided with break up available with incubator as per IIML- Incubator's policy. Additionally, NPS, medical insurance, mobile reimbursement etc. is being considered for the working executive as per policy of the Incubator.

The Managing Director will be the responsible for overall performance and achievements of the incubator on all verticals. He / She would be reposting to the Faculty In Charge and Board of Directors of IIML EIC. He/ She would be contributing to the strategic planning and execution of project for IIML EIC. He / She would be responsible for overseeing all technical, financial, operational, regulatory, liaison, administrative, organizational and strategic activities which are crucial for the growth of IIML EIC.

Qualifications:

- Masters or Post Graduate Diploma in Management and Bachelor of Technology (preferred 1st Division in all academic qualification).
- Min 10 years of experience in Incubation, Entrepreneurship, Innovation, Emerging Technology and Business Development.
- Experience in creating new national and international alliances.
- Significant years of experience of working at the senior level position collaborating with government departments/ agencies/ allied organizations/ Private sector/ venture Capitalists, along with demonstration of fundraising for non-profit organizations shall be preferred.
- Age Below 45 years.

Key skill set & Job Profile:

- Good knowledge of all the domains and areas which constitute the start-up ecosystem.
- Good knowledge of talent management and succession planning methods
- Excellent decision making and organizational skills
- Sense of ownership and pride in your performance and its impact on company's success
- Outstanding leadership skills
- Great team leader
- Effectively manage internal and external stakeholders.
- Good time-management skills
- Great interpersonal and communication skills

Additional responsibilities:

- Should closely work with the Board of Directors and report to the Board of Directors for implementation of strategy, review and plan for continuous improvement.
- In consultation with the Board of Directors, should develop vision, strategy and business model to achieve the objectives of the Company.
- Will be responsible to direct the Finance team to prepare annual budgets, complete risk analysis on potential investments, and advise the Board of Directors with regard to investment risk and return.
- Will be required to give direction to the Company primarily towards establishing it as a key player in incubation/ acceleration space which includes establishing world class incubator(s), strategy to build, execute and scale incubation programs, outreach activities, measure impacts, collaborate with the partners/ stakeholders of the start-up/ entrepreneurial ecosystem, etc.
- Will be responsible for the Financial Statements of the Company and other compliances
- Evaluation of the mentoring programme.
- Will be responsible to present the company's progress and discuss the future plans in the Board meeting held on periodic basis.
- Should be visionary to make the Company self-sustainable.
- Should evangelist for the incubator in all forums and responsible to represent the company as required, including attendance of important functions, industry events and public meetings.

General Conditions:

- Submit your application using the below link:
 - Link: <u>CLICK HERE</u>
- Last date of submitting application is 16th August 2021.
- All the received applications for the said post will be shortlisted and only the shortlisted candidates will be invited through e-mail to appear in the interview on the scheduled date and time.
- The candidates have to produce their bio-data along with a set of photocopies in support of their educational qualifications, experience etc. at the time of interview. They should also bring all testimonial in original for verification purpose.
- There will be multiple rounds of interviews as deemed appropriate by the management.
- Certain terms and conditions may be relaxed as per the discretion of the incubator incase of highly deserving candidates.
- No TA/DA or any other incidental expenses will be reimbursed for attending the interview.
- Initial appointment will be for 2 years on contract renewable further subject to satisfactory performance of the incumbent and need of the IIML-Incubator.
- The compensation will be decided out depending on qualification, experience, last drawn salary and relevant factors.
- Candidates are advised to visit the website of IIM Lucknow Incubator (<u>www.iimlincubator.com</u>) / (<u>www.iiml.ac.in</u>) regularly for updation, amendments and corrigenda (if any). It will be placed on website only.
- IIML-Incubators reserves the right not to fill the above position, if it desires so.
- Canvassing in any form will be a disqualification.

Faculty In Charge, IIML- Incubator Indian Institute of Management- Noida Campus B-1, Institutional Area, Sector-62, Noida